

Message Text

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PAGE 01 STATE 171120

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ORIGIN COME-00

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DRAFTED BY: COM/BEWT/OEWTA/TAD/RAFFEL

APPROVED BY: EB/OCA/REP:LAKLIEFORTH

HRAFFEL, TAD

AJANKOWITZ, TAD

ALENZ, OEWTA

LUNKOVIC, TPD

SABRAHAMSON, OEWD

LBOWDEN, DAS FOR E/W TRADE (ACTG)

EUR/EE:RACHRISTENSEN

EB/EWT:SHAAS

----- 114749

R 062051Z AUG 74

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

INFO AMEMBASSY BUDAPEST

AMEMBASSY SOFIA

AMEMBASSY WARSAW

UNCLAS STATE 171120

E.O. 11652: NA

TAGS: RO, BEXP; HU, BEXP, BU, BEXP; PL, BEXP

SUBJECT: PROPOSED TECHNICAL SALES SEMINAR, MARCH 1975

REF: STATE 161638 (NOTAL)

1. USDOC/BEWT IS CONSIDERING THE POSSIBILITY OF ORGANIZING A TECHNICAL SALES SEMINAR FOR AGRICULTURAL CHEMICALS, PRODUCTION EQUIPMENT AND USES, IN MARCH 1975. THE PROPOSED SEMINAR WOULD VISIT CITIES IN POLAND, HUNGARY, BULGARIA, AND POSSIBLY ROMANIA. THE TENTATIVE THEME WAS SELECTED DUE TO THE HIGH SALES POTENTIAL BELIEVED TO EXIST IN THESE COUNTRIES FOR THE SUBJECT PRODUCTS. PROJECTIONS WERE BASED ON REFERENCES TO AGRICULTURAL CHEMICAL PRODUCTION GOALS IN CURRENT FIVE-YEAR PLANS.

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2. COMMENTS FROM THE EMBASSY AS TO TIMING, THEME, AND BEST LOCATION FOR SEMINAR ARE REQUESTED. ANY AVAILABLE DATA ON AGRICULTURAL CHEMICAL PRODUCTION RELATING TO RECENT, CURRENT AND PLANNED OUTPUTS, PRODUCTION CAPACITIES, COOPERATION AGREEMENTS, JOINT ENTERPRISES AND LICENSING BY NAME OR COUNTRY OF FOREIGN PARTNER, WOULD BE HELPFUL. DETAILED PRODUCT NEEDS WITHIN THE GENERAL CATEGORIES OF FERTILIZERS (NITROGEN, PHOSPHOROUS, POTASSIUM), PESTICIDES, HERBICIDES, FUNGICIDES, FUMIGANTS, AND ANIMAL FEED SUPPLEMENTS WOULD BE HIGHLY USEFUL. PRIORITY NEEDS FOR CAPITAL EQUIPMENT AND TECHNOLOGY FOR PRODUCING SPECIFIC CHEMICALS ARE THE MOST DESIRABLE DATA.

3. THE EMBASSY IS ALSO REQUESTED TO ASCERTAIN SPECIFICALLY THAT INTEREST DOES OR DOES NOT EXIST, AND WHETHER THE EVENT WOULD BE SANCTIONED, ENDORSED, OR SPONSORED BY RESPONSIBLE ORGANIZATIONS. PLEASE GIVE NAME AND POSITION OF OFFICIALS CONTACTED.

4. WE WOULD APPRECIATE AN EARLY REPLY. KISSINGER

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